

• Renewable Energy

Namibia, Zambia and South Africa

*Crossing the Bridge
Africa-Europe*
for the Sustainable Development
of Business

WELCOME SPEECH

ANDERSEN GLOBAL

Andersen Global was established in 2013 as the international entity surrounding the development of a seamless professional services model providing best in class tax and legal services around the world. It is an association of legally separate, independent member firms, with more than 7.000 professionals and presence in over 265 locations worldwide. Its objective is to provide best-in-class client services in seamless fashion across the globe.

OLALEYE ADEBIYI

Andersen in Nigeria

Olaleye Adebisi is the Co-Regional Managing Partner for Africa and the Country Managing Partner of Andersen in Nigeria. He is a renowned tax expert with about 30 years of experience in tax planning, M&As, advisory, and compliance transactions involving oil and gas, telecommunications, foreign investment, and privatization in Nigeria.

ANDREA DE VECCHI

Andersen in Italy

Andrea De Vecchi is the Co-Regional Managing Partner for Europe and the Country Managing Partner of Andersen in Italy. He is an experienced Chartered Accountant with a focus on M&As, management control, transaction support in Italy and cross-border. He helps design and structure national and international companies and advises on matters of company law and practices.

AMBASSADORS

H.E. Dr. ALBERTUS AOCHAMUB

Namibian Embassy

Albertus Aochamub is Ambassador of Namibia to France, Italy, Portugal and Spain, since 2018. He is also Ambassador and Permanent Delegate to UNESCO, OECD, CPLP and UNWTO. He is a Member of the Executive Board of UNESCO, Paris, France and the Executive Council of the UN World Tourism Organisation, Madrid, Spain. For 2021 he holds the Chairpersonship of the Africa Group at UNESCO.

H.E. Dr. PAOLO CUCULI

Italian Embassy

Paolo Cuculi is Ambassador of Italy in Pretoria since April 2019. He entered the Italian diplomatic service in 1992. Starting from 2006, he has been First Counsellor at the Mission to the UN in New York, during Italy's two-year term as Member of the UN Security Council. He also served at the Directorate-General for Development Cooperation in Rome, as Deputy Director-General and Central Director for Programming and Implementation of Cooperation Initiatives.

H.E. Dr. JOSEPH KATEMA

Zambian Embassy

Joseph Katema is Ambassador of Zambia in Italy and is serving as the Permanent Representative to the Rome Based United Nations Organizations since February 2018. He is also extra accredited to Malta, Cyprus, Croatia, Greece and Albania on non-residential basis. He served as a Cabinet Minister in three Government Ministries (2011-15): Ministry of Community Development, Mother and Child Health, Ministry of Information and Broadcasting and Ministry of Chiefs and Traditional Affairs.

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• H.E. Dr. ANTONINO MAGGIORE

Italian Embassy

Antonino Maggiore is Ambassador of Italy in Zambia since August 2019. He is also Ambassador to Malawi and Representative of Italy to the Organization of the Common Market for Eastern and Southern Africa. Joining the Diplomatic Service since 1999, he served in Beijing and in Ankara. From 2013 to 2017 he is at the Permanent Representation at the European Union in Brussels.

• H.E. NOSIPHO NAUSCA-JEAN NGCABA

South African Embassy

Nosipho Ngcaba is Ambassador Extraordinary and Plenipotentiary of South Africa in Italy and accredited as Permanent Representative to the UN's Rome based agencies. She chaired the Directors-General Cluster on International Cooperation, Trade and Security and led the Department of Environmental Affairs for 12 years, supporting environmental management, conservation and protection and playing a formative role in the implementation of UN Sustainable Development Goals. In 2008 she was responsible for the set-up of a Climate Response Plan for South Africa.

CROSSING THE BRIDGE

• KESHIA JAYE MANOLIOS

Andersen in South Africa

Keshia Jaye Manolios is a director at Andersen in South Africa in the Commercial Litigation department specialising in Commercial Litigation, Dispute Resolution, and Business Restructuring and Insolvency. Keshia has extensive experience in dispensing legal advice in the oil and gas industry but has also assisted clients in various other industries including renewable energy, mining, insurance, construction, logistics, software development, interior design as well as in manufacturing and trade. Keshia is a member of SARIPA and INSOL and has published a number of articles during her years of practice, some of which have been published in the Without Prejudice Magazine.

• ALESSANDRO MORETTI

Andersen in Italy

Alessandro Moretti is Partner at Andersen in Italy and the coordinator of the European side in the project "The Bridge Africa-Europe". As Chartered Accountant, he works in liquidation procedures and bankruptcy proceedings, developing action plans to build up companies' strengths, to embrace opportunities, and to mitigate threats. He also has extensive experience in wealth management support.

CASE STUDIES

• ENEL GREEN POWER

Enel Green Power was founded in 2008 to develop and manage power generated from renewable resources worldwide. The company is present in 32 countries across the world and has over 1,200 plants. It has around 49 GW of installed renewable capacity generated from a mix of resources, including wind, solar, hydroelectric, and geothermal. Enel Green Power is playing a fundamental role in the energy transition, as it is one of the world's leading renewable energy companies.

• MANUELE BATTISTI for Enel Green Power

Manuele Battisti is Head of Business Development Southern Africa at Enel Green Power, where he also held the same position for Eastern and Western Africa for more than 5 years.

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ENETRONICA SANTERNO

Enertronica Santerno SpA is a listed company operating in the energy and power electronics sectors. It is now a leader manufacturer of motor drives and inverters for applications in the Industrial Automation and the Solar Energy industries, with subsidiaries in South Africa, South America, Singapore, and the USA and an even wider global presence through its many distributors.

LUIGI GUERRA for Enertronica Santerno

Luigi Guerra is Country manager of Santerno South Africa. He started operating in the renewable space in 2013 after several years spent working in the Food and Beverage and taking part in several projects led by the Engineering Faculty of the University of Naples. Luigi boasts a solid expertise and experience across the complete solar energy value chain.

MOSHESH PARTNERS FUND MANAGEMENT

It is an investment fund manager based in South Africa that focuses on investment into renewable energy and sustainable infrastructure including energy, water, telecoms and transport. Moshesh places emphasis on skills development, capacity building and education by actively investing in businesses that seek to add value to its investors and the economy, whilst delivering on South Africa's transformation imperative.

DANIEL PALM for Moshesh Partners Fund Management

Daniel Palm is founder and Chief Investment officer at Moshesh Partners Fund Management. He is also co-founder of Evolution Africa.

Prof. KOBUS JONKER

Tshwane School for Business and Society

Kobus Jonker is Director of Tshwane School for Business and Society in Pretoria, SA. In the past 25 years he facilitated the strategic planning sessions of several prominent companies and consulted to Managing Directors of various companies in South Africa. He conducted several seminars and training workshops on Business Models, Business Strategy, Scenario Analyses and Globalisation.

DISCUSSANTS

PEPSI BAIOTTO for NeOn Energy (Pty)

Pepsi Baiotto is CEO at NeOn Energy and also sits on the advisory board committee of NeOn Green Power in Bahrain with 49% shareholding.

NeOn Energy (Pty) Ltd is a company based in Gauteng, South Africa, whose goal is to enhance the development of solar powered solutions and energy services for South Africa. Therefore, it offers global renewable solutions, specializing in both Photovoltaic & Photovoltaic thermal.

MOSES BANDA for Kalahari GeoEnergy

Moses Banda is a director at Kalahari GeoEnergy Limited. He previously was the chairman of Kiwara Resources Ltd, a Zambian subsidiary of minerals exploration company.

Formed in 2010, Kalahari GeoEnergy is a privately owned, Zambian-registered exploration company. Its objective is to explore and, if viable, develop geothermal energy resources to produce electrical power in East and Southern Africa.

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MARIAGRAZIA BIANCOSPINO for L-Investment

Mariagrazia Biancospino is CEO of L-Investment, which is a business consulting firm specializing in the African Countries, with a focus on internationalization services to Italian companies interested in expanding their business in Sub Saharan Africa. She also served as Secretary General at the Italian-South African Chamber of Commerce and Industries in Johannesburg for 12 years.

GIOVANNI CASTINO for Confindustria Assafrica & Mediterraneo

Giovanni Castino is one of the vice presidents and a member of the Board of Directors at Confindustria Assafrica & Mediterraneo. Since 2018, he is Public Affairs manager at Saipem. He is also member in the Hydrogen Europe working group and in the OECD's working group on low-carbon transition of emerging and developing economies.

Confindustria Assafrica & Mediterraneo represents and supports the Italian companies with business interests in African, Mediterranean and the Middle East countries. It is the only intersectoral business Association of the Italian private sector dealing with specific geographical business contacts of Italian member companies in the above-mentioned areas.

FRANK CINQUE for E4Impact

Frank Cinque collaborated in 2010 with Mario Molteni in the launch of the E4Impact initiative and, in 2015, became the General Manager of the E4Impact Foundation.

E4Impact is an initiative launched in 2010 by the Università Cattolica del Sacro Cuore, with the objective of training impact entrepreneurs in the developing world to support the start-up and growth of their businesses. The initiative aims at developing a new generation of entrepreneurs in Africa, by offering a portfolio of entrepreneurship programs (i.e. Global MBAs), as well as services for expansion of European SMEs and multilateral projects.

LUCA MACI for Cassa Depositi e Prestiti

Luca Maci is loan officer at Cassa Depositi e Prestiti. He joined the CDP Development Finance team in 2019 to originate, structure and execute infrastructure and energy transactions in developing countries. Previously, he worked for a European commercial bank (M&A and project finance team). Cassa Depositi e Prestiti (CDP) is a major Italian promotional institution for economic development. It promotes sustainable growth in developing countries, by offering a wide range of financial products to public and private entities. CDP manages public funds and promotes investment and financing activities in emerging markets and developing countries.

PAOLO MUNINI for European Investment Bank

Paolo Munini is Head of Division at the European Investment Bank, where he has worked for over 30 years.

The European Investment Bank is the biggest multilateral financial institution in the world and one of the largest providers of climate change. Its activities focus on the following priority areas: climate and environment, development, innovation and skills, small and medium-sized businesses, infrastructure and cohesion. The EIB works closely with other EU institutions to foster European integration, promote the development of the EU and support EU policies in over 140 countries around the world.

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• TERJE OSMUNDSEN for Empower New Energy

Terje Osmundsen is founder and CEO at Empower New Energy. He is also former senior vice president of Scatec Solar, a Norwegian company which specializes in renewable energy systems.

Empower New Energy is an international impact investment company whose mission is to bridge the financing gap that impedes the deployment of renewable energy in developing countries. It invests in small and medium sized renewable energy projects in developing countries, with a current focus on Africa. ENE implements clean energy projects – main solar PV, small hydro and hybrid – that enhance access to reliable and affordable electricity for businesses and communities.

• FABRIZIO ZAGO for NatPower

Fabrizio Zago is CEO at NatPower. He is former CEO at Building Energy SpA and at Building Energy Ltd, a global company operating as Global Integrated IPP in the Renewable Energy Industry.

NatPower is a growth-committed company in the energy industry. It is an independent firm that operates in the renewable energy industry by originating, developing, and investing into attractive wind, solar and hydro projects, creating valuable investment opportunities for institutional long-term investors. Its management team totals over one hundred years of cumulative experience in the renewable energy and infrastructure industries, and includes 20 professionals specialized in development, construction and financial structuring.

• MARIANNA PETROSILLO and ANTONIO PASSERO for RES4Africa

Marianna Petrosillo is Project and Engagement coordinator South Africa of RES4Africa Foundation. In 2020 she joined RES4Africa to promote, on field, renewable energy in South Africa as a reliable and cost-effective way to meet local energy needs for sustainable growth.

Antonio Passero is Program manager for the Sub Saharan Region and Grids4Africa in RES4Africa Foundation, where he promotes policy dialogue and advisory services on what it takes to enable renewable energy and electrical needs investments.

RES4Africa Foundation promotes the deployment of large scale and decentralised renewable energy in African markets to meet local energy needs for growth. It gathers a member network from across the clean energy value chain and supports the creation of an enabling environment for renewable energy investments and strategic partnerships.

• RITA RICCIARDI for ReSkill Consulting

Rita Ricciardi is a trusted senior (Enterprise level) business strategist, expert consultant and business development professional.

ReSkill is a consulting firm founded by a team of market, information and operations experts with a successful track record in developing and consolidating businesses in Europe, Asia and Africa. The company studies its customers' business needs and scout for the right opportunity, searches for business partners, defines the market entry strategy, negotiates and finetunes contractual and corporate documentation, accesses a unique network in the local businesses, government institutions, DFI's and banks.

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MODERATOR

OICE

OICE is an employers' Association, belonging to Confindustria (the Confederation of Italian Industry), which represents Italian engineering, architectural and technical economic consulting organizations. A free, non-party and non-profit-making Association, OICE unites its members in a spirit of collegiality and mutual co-operation, representing them with a view to improving their exploitation and utilization, and helping to promote and safeguard their legitimate rights and interests.

MASSIMO ZAURRINI

Massimo Zaurrini is the Editor in Chief of InfoAfrica/Africa e Affari and the founder of Internationalia Srl, the only Italian media house producing economic information about Africa. With its products (daily InfoAfrica, monthly Africa e Affari and bi-monthly Africa Rivista), Internationalia brings to Italian Institutions, Academic, Business Community and readers a punctual political and economic information about what's happening in Africa.

Since 2015 he is a member of the Central Committee of the Center for Relations with Africa (CRA) of the Italian Geographical Society (SGI). He is also a columnist and commentator on African developments for many Italian and international medias.